## Top Ten Reasons To Buy A Fixed Annuity

The Standard ®

There are a lot of great reasons to buy a fixed annuity. These are the most common:

## 1) Multiple Guarantees

- Principal and Interest rate guarantees
- Income guaranteed for as long as you choose: a certain period or for life

## 2) Safety

- Ensure your surviving spouse has a continuing income
- Can provide money in case of a catastrophic illness or if you (or your spouse) need to enter a nursing home<sup>1</sup>

## 3) Liquidity

 Flexible access to your funds with a variety of surrender-free withdrawal options

## 4) No Sales Charges

- 100% of your premium can earn interest
- No automatic reset of surrender charges

## 5) Tax Deferral

- Your earnings will not be taxed until you make withdrawals or start taking regular distributions
- Benefit from triple-compounding: earning interest on principal, interest on interest, and interest on what you would have paid to taxes

#### 6) Control

- · Ability to choose a predictable income stream
- Lifetime Income options: payments guaranteed to continue for as long as you live

#### 7) Flexibility

- Multi-year rate guarantee products
- Variety of contribution and payout options

### 8) Accumulation

- Long-term savings plan for future income stream
- Principal protection: Deferred index annuities never lose value in a "bad" year, while capturing some growth in a "good" year

#### 9) Diversification

- Deferred index annuities are able to have credited interest tied to an index, such as the S&P 500, without downside risk
- Supplement your retirement income

#### 10) Estate Planning

- Proceeds are paid directly to your named beneficiary
- May avoid the delay and expense of probate
- 1. Entering a nursing home by surrendering all or a portion of your deferred annuity or by annuitizing your annuity to a pay-out annuity.

Annuities are not (a) insured by the FDIC or any federal government agency, (b) deposits of or guaranteed by any bank or credit union and (c) a provision or condition of any bank or credit union activity. Some annuities are subject to investment risk and may lose value. A surrender charge may apply during the surrender period, and a 10% early withdrawal penalty may apply to withdrawals prior to age 59 ½.



May I Provide More Information?

# Why Choose An Annuity From The Standard?

- 100+ Years In The Insurance Industry
- Continued Financial Strength And Stability
- Strong Renewal Rate History

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